



ADDENDUM NO. 2 TO ALL BIDDERS

Issued: September 16, 2022

Reference – Request For Proposal: **RFP # 3295**

Title: Microtransit Partnership

Issued: August 26, 2022

For Delivery To: Jaunt, Inc.
104 Keystone Place
Charlottesville, VA 22902

Proposals Due: October 7, 2022 @ 4:30 p.m. EDT

The following question(s) were received for the referenced Request for Proposal (RFP):

	Questions	Answers
1	Regarding microtransit, based on what we gathered from the attached video, it seems like your company is need of an application that has gps capabilities, request capabilities for users to connect with small transit options in various location. Is that correct?	The video on the project website in Attachment F is for background purposes only.
2	Is the requested application needed for drivers that are full time employees or is it similar to Uber?	The intention is for them to be full-time employees, but we are open to other suggestions.
3	Would the information associated with the fleet need to be available within the application? Such as the DOT#, registration, and visual of the vehicle?	Information should be consistent with local, state, and federal regulations.
4	With the fare would you prefer a user’s credit card information be saved into the app? Would there be an opportunity to track rides for possible discounts after a certain amount of usage?	We are open to suggestions
5	Will Jaunt allow electronic submission of the proposals instead of hard copy? Would you consider an electronic submission instead of hard copies?	We would prefer to receive hard copies as laid out in the RFP
6	Can we request a two-week extension to the proposal submission deadline? Due to a high volume of RFPs we’re currently working on, would you consider a 1-2 week deadline extension? Would Jaunt be open to extending the submission deadline for RFP #3295 to October 4 th , 2022? We respectfully request a two-week extension of the submission deadline to October 11, 2022.	We will extend the deadline to October 7, 2022 @ 4:30 p.m. EDT per Addendum 1
7	Are there any details that can be shared regarding the scope of the proposed service to be delivered by Jaunt? (Number of vehicles, service zones, length of service or pilot).	No further detail beyond what is in the RFP
8	How much "extra credit" is being provided for DBE involvement, and is there a target percentage of a contract amount to receive those points?	DBE firms need to be certified in the State of Virginia at the time of submitted proposal. We will

	The RFP states there may be extra credit consideration for DBE participation. Do they have to be a firm currently registered as a DBE in the Commonwealth of Virginia, or can they be certified in a neighboring state and then work to get certified in Virginia should we win this contract?	award up to five points based off the involvement of the DBE firm in the proposal.
9	Is Jaunt looking to replace Trapeze or Routematch as part of this proposal, or would it be a supplemental service?	Yes, long term we want one solution for all of our services
10	How should pricing be presented to Jaunt in response to this RFP?	For the teaming business partnership we assume an equitable distribution of cost subject to negotiation. For the vendor relationship we are open to proposals that are complete.
11	Can you confirm that the required forms are not included in the 20 pg limit?	Forms are not part of the page limit.
12	Do you consider the 'Letter of Transmittal,' the cover letter?	For Attachment A we consider the "cover letter" to be page ii of the RFP. Please fill out the company information and sign this form and include it with your proposal.
13	Regarding the 'resume/background information' not included in the 20pg limit, can you let us know what you consider 'background information' please?	Company brochures would be an example of company background
14	Are we permitted to include supplementary information in the appendices for your perusal?	Yes, but information may not be included for scoring proposals
15	Would you like signed attachments at the front of our proposal submissions, or at the rear as attachments/appendices?	Yes, at the front
16	The RFP states there is a 20 page limit. Would Jaunt be open to extending this to 30 to 40 pages, or perhaps allowing for an Appendix that can include visual displays of our SaaS product (i.e. rider app, driver app, and operating dashboard)? We're wondering if you'd consider a page limit extension to 30-40 pages. We respectfully request that Jaunt increase the page limit for responses to 50 pages.	We will increase the page limit to 35 pages
17	The RFP states that resumes/background information do not count toward the 20 page limit, should we place resume info near the middle of the proposal under "Experience of Personnel Assigned to Project" or rather place these in an Appendix at the end of the proposal?	Please reference resumes in "Experience of Personnel Assigned to Project" and include actual resumes in Appendix
18	The RFP states that the Letter of Transmittal does not count toward the 20 page limit, but is there a length limit of the transmittal letter itself? Can it be two or three pages?	Please limit Letter of Transmittal to two pages
19	Please clarify which software providers CAT and University Transit Service currently use for real-time passenger information, and what type of integration are you referring to?	We are not sure of what CAT and University Transit Service currently use for real-time passenger information, but we want to make sure what we are using is compatible



20	Attachment F states that CAT is in the process of ordering four new vehicles that will be used for this service - do you know the make/model or expected capacity of these vehicles? And will they be WAV? Recent coverage of CAT's microtransit demonstration suggests that CAT will operate their own vehicles and drivers. Does their decision to operate have an impact on Jaunt's procurement strategy?	We do not know what type of vehicles CAT is procuring. For this RFP Jaunt is planning to use our own vehicles.
21	Are we supposed to submit a signed draft agreement or just be prepared to pose questions/exceptions and then be expected to sign the draft agreement later on?	You do not need to sign the draft agreement at this time. Please note any questions/exceptions with your proposal
22	Under Teaming Business Partnership section could you give more detail about the following line "Further, this relationship would entail working cooperatively in marketing and proposing on microtransit services solicited by third parties"?	The "third party" would be the city of Charlottesville or the county of Albemarle and they may be issuing a RFP on microtransit as referenced in Attachment F - Microtransit Albemarle Expansion Study. Jaunt is interested in working with a Microtransit firm in pursuing that opportunity.
23	Are there other municipalities that you anticipate releasing Microtransit opportunities?	We are not aware of any
24	What is the timeline for the possible introduction of customer facing technology and integration with other local transportation service providers?	Please propose what you think the timeline should be
25	Can Jaunt confirm our understanding that the "Fee Proposal Mechanism" should not include any actual dollar values or ranges, but simply the structure/mechanics of vendor pricing for future opportunities?	Your understanding is correct

This addendum must be acknowledged as indicated in the Request for Proposal or your bid may not be considered.

All other terms and conditions must remain the same.

For Jaunt, Inc.

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