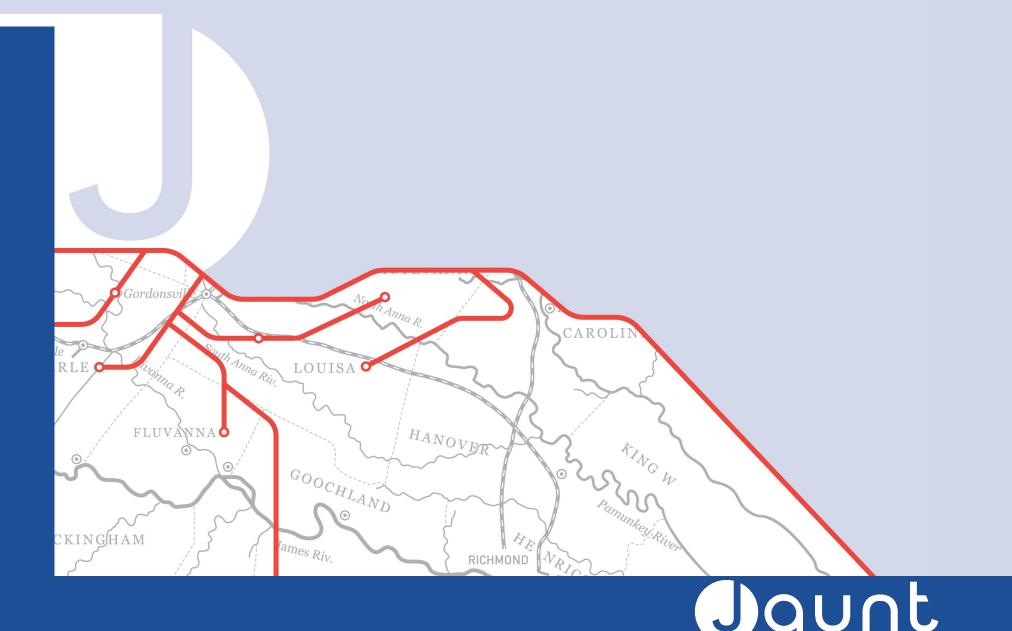
### FY2024 Budget: Adoption

June 14, 2023



## How Funding and Costs Work: Organizational Framework

- Jaunt *public service corporation* owned by 5 governmental entities, serving 7 jurisdictions plus nonprofit agencies.
- Stockholders:
  - Albemarle County Louisa County
  - City of Charlottesville
  - Nelson County
  - Fluvanna County
- Others—not stockholders:
  - Greene County
  - Buckingham County



#### Jaunt Shared Resources

- Jaunt shares resources among jurisdictions
  - Vehicles
  - Administrative/Operations Facility
  - IT infrastructure; state of the art scheduling software
  - Call Center (Reservations)
  - Vehicle maintenance
  - Accounting and grants
  - Planning and marketing



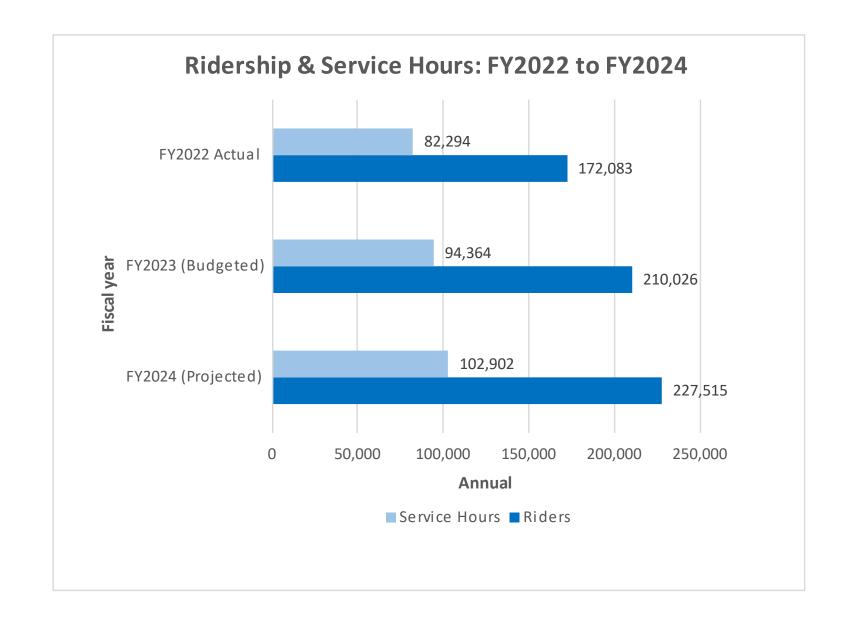




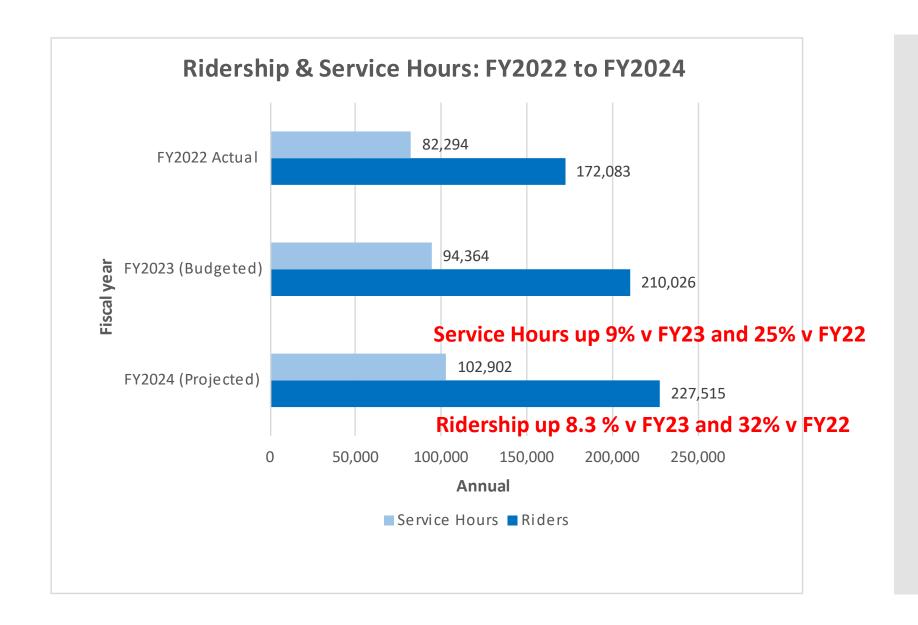
#### Management Goals

- Improve and continue community relationship building
- Improve service delivery and efficiency
- Strive to be employer of choice
- Adapt to changing transportation markets

#### Highlights: Increasing Demand/ Service



#### Highlights: Increasing Demand/ Service



### Types of Funding

#### Federal

- Urban (from CAT and only used for Urban ADA operations)
- Rural (from state for operations and capital)
  - Historically used wrongly in urban too
- Can't mix funding uses but can use concurrently if costs are segregated
- State—rural and/or urban, can mix funding uses
- Local—rural and/or urban, can mix funding uses

#### **Federal**

- Types used by Jaunt
  - Rural (via DRPT)
  - Urban (via Charlottesville)
    - Gap in funding called "desert" or non-ADA urban
  - Can't mix
- Reimbursement based on eligible costs
  - Includes capital
  - No capital for urban portion of our service
- Set allocation annually based on performance
  - Annual ceiling
  - Usually, can't carryover to next year

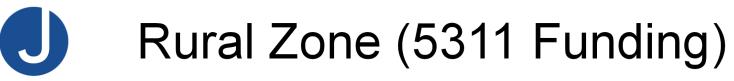
#### State

- Fixed amount; not reimbursable
  - Allocation based on performance
- Use in urban or rural interchangeably
- Separate award for capital; funding levels are uncertain

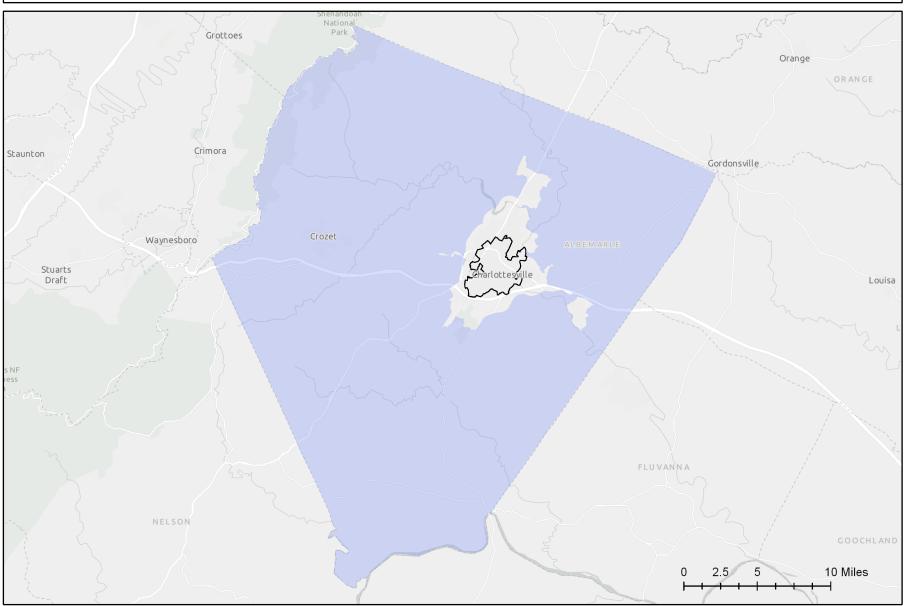
#### Local

- Fixed amount; not reimbursable
- Use interchangeably between urban and rural
- AGENCY:
  - Medicare
  - Human Social Services (JABA, PACE)
  - Based on service provided (hours of service times a set rate)

#### Service Types: Rural

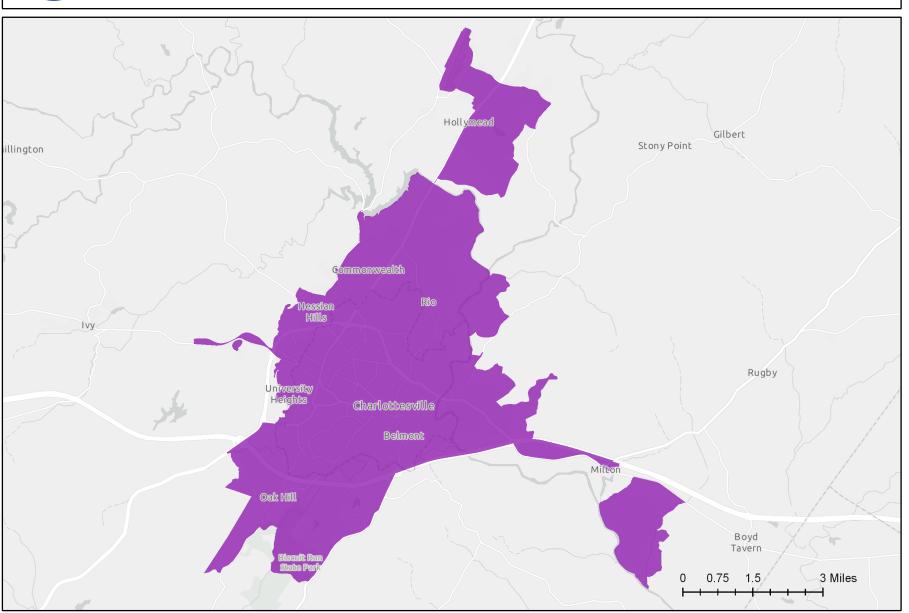






#### Service Types: Urban

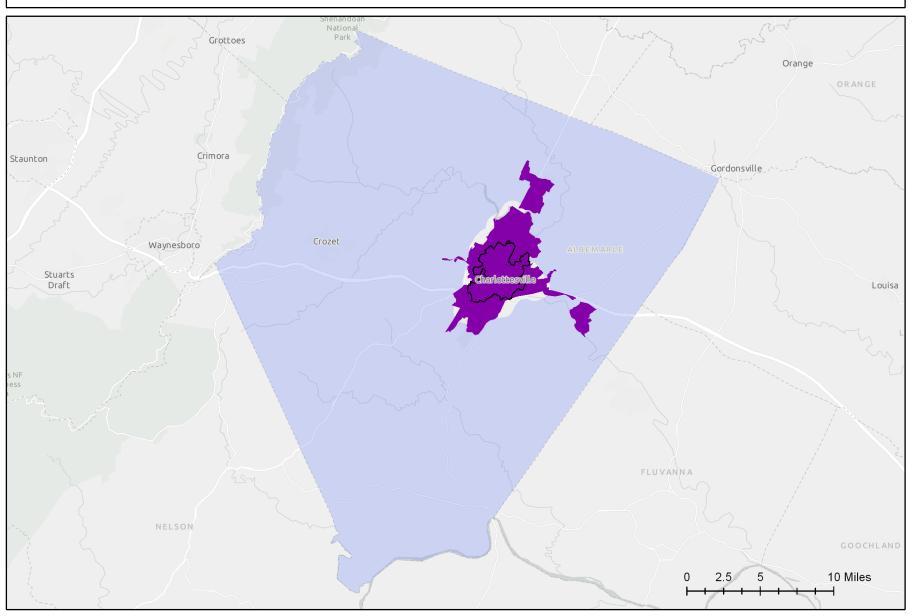




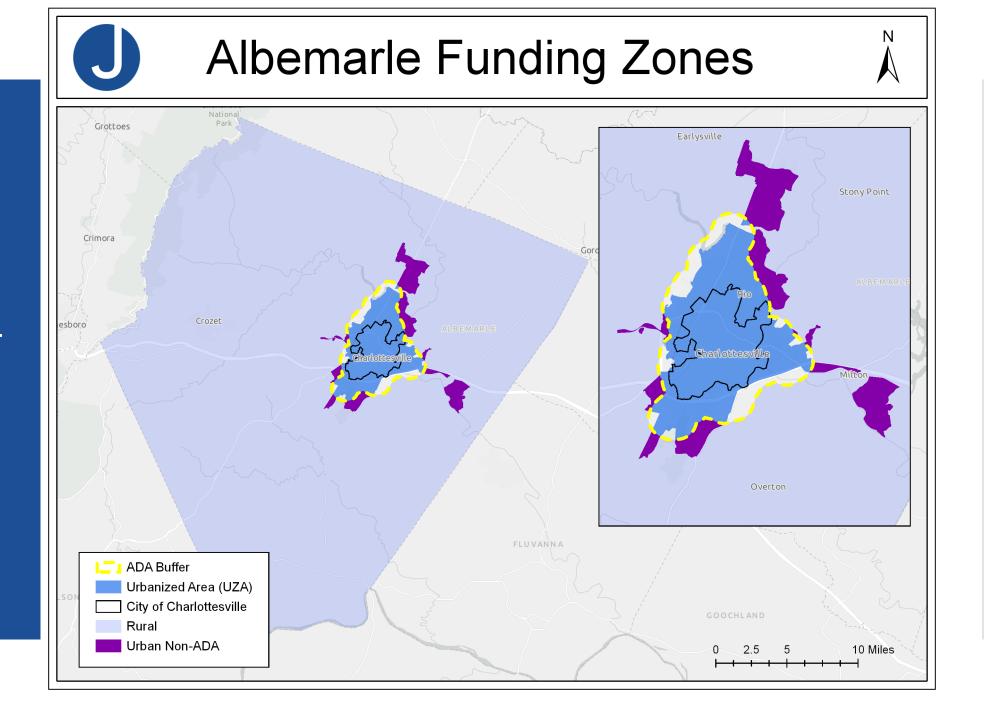
#### Service Types: Rural, Urban







# Service Types: Rural, NonADA (desert), Urban ADA

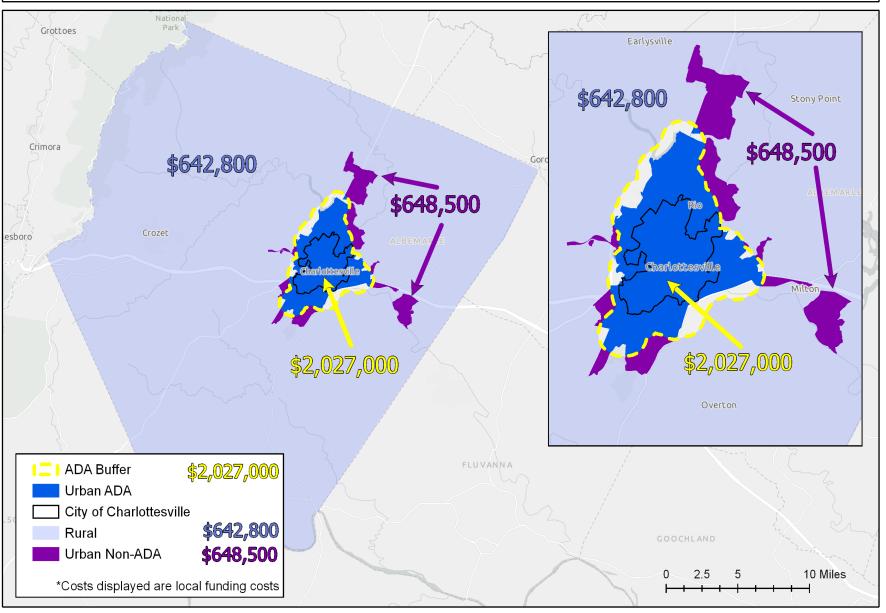


#### County Cost for Service Types: Rural, Urban ADA, Urban Non-ADA



#### Albemarle Service Zones



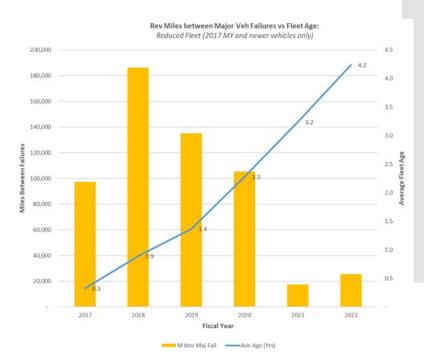


#### Highlights: Revenue and Expenses

- Agency revenue to be down
- Impact of insufficient federal urban funding (transit deserts)
- 4% salary/wage increase; 1.3% benefit increase
- Supplies decrease due to drop in fuel prices
- Capital increase due to carryover projects

# Budget Challenges: Urban Local & Capital Funding

- Rural—provides access to urban area for rural residents and vice versa
  - Federal funding available
- Urban ADA—federally required service
  - Federal funding available
- Urban Non-ADA—fills service gap; comingling with other services
  - No federal funding available
- Capital Funding
  - No federal funding for Urban ADA or Urban Non-ADA capital
  - Increases burden on County and City
  - Jaunt fleet reaching replacement targets
  - Need technology upgrades



## Highlights: Revenue and Expenses

|  |    |                   |          |                   | FY2023                |               |                |              |                            | FY2024 Budg   | get ADOPTED                     |    |                        |                        |               | Co       | mpare FY202      | 3 and FY2024   |
|--|----|-------------------|----------|-------------------|-----------------------|---------------|----------------|--------------|----------------------------|---------------|---------------------------------|----|------------------------|------------------------|---------------|----------|------------------|----------------|
| Sources of Financial Resources               | FY | 2021 Actual       | FY2022   | 2 Actual          | Approved<br>Budget    | 1             | Fotal Budgeted | Admin (011)  | Public Operations<br>(012) | State Studies | Discretionary<br>Programs (035) |    | Agency<br>ations (040) | Accident Fund<br>(041) | Capital (020) | ,        | Amount           | %              |
| Fee Revenue:                                 |    |                   |          |                   |                       |               |                |              |                            |               |                                 |    |                        |                        |               |          |                  |                |
| Farebox Fee                                  | \$ | 1,284             | \$       | -                 | \$ -                  | \$            | -              |              |                            |               |                                 |    |                        |                        |               |          |                  |                |
| Contract Revenue                             |    |                   |          |                   |                       | ١.            |                |              |                            |               |                                 |    |                        |                        |               | ١.       |                  |                |
| Operating                                    | \$ | 72,256            | \$       | 301,635           | \$ 589,5              | 37   \$       | 293,344        |              |                            |               |                                 | \$ | 293,344                |                        |               | \$       | (296,243)        | -50.2%         |
| Capital                                      | \$ | 92,508            | \$       | - 201 525         | \$ -                  | Ş             | -              |              |                            |               |                                 |    |                        |                        | \$ -          |          |                  |                |
| Total Contract                               | \$ | 164,764           | \$       | 301,635           | \$ 589,5              | 37 \$         | 293,344        |              |                            |               |                                 |    |                        |                        |               |          |                  |                |
| Total Fee Revenue                            | \$ | 166,048           | \$       | 301,635           | \$ 589,5              | 87 \$         | 293,344        |              |                            |               |                                 |    |                        |                        |               | \$       | (296,243)        | -50.2%         |
| Governmental Revenue:                        |    |                   |          |                   |                       |               |                |              |                            |               |                                 |    |                        |                        |               |          |                  |                |
| Federal Grants                               |    |                   |          |                   |                       |               |                |              |                            |               |                                 |    |                        |                        |               |          |                  |                |
| Operating                                    | \$ | 6,702,714         | \$       | 4,270,257         | \$ 4,079,1            | 00 \$         | 4,021,574      | \$ 1,694,759 | \$ 2,326,815               |               |                                 |    |                        |                        |               | \$       | (57,525)         | -1.4%          |
| Capital                                      | \$ | 692,190           | \$       | 198,646           | \$ 644,0              | 21 \$         | 4,793,701      |              |                            |               |                                 |    |                        |                        | \$ 4,793,701  | \$       | 4,149,680        | 644.3%         |
| Total Federal                                | \$ | 7,394,904         | \$       | 4,468,903         | \$ 4,723,1            | 21   \$       | 8,815,276      |              |                            |               |                                 |    |                        |                        |               | \$       | 4,092,155        | 86.6%          |
|  |    |                   |          |                   |                       |               |                |              |                            |               |                                 |    |                        |                        |               |          |                  |                |
| Virginia DRPT                                |    |                   | ١.       |                   |                       | .             |                |              |                            |               |                                 |    |                        |                        |               |          | /·               | 0/             |
| Operating                                    | \$ | 759,858           | \$       |                   | \$ 2,551,8            |               |                |              | \$ 1,746,634               | \$ 215,504    |                                 |    |                        |                        |               | \$       | (589,720)        | -23.1%         |
| Capital                                      | \$ | 136,852           | \$       | 2,958             | \$ 56,2<br>\$ 2,608.1 | _             | 511,719        |              |                            |               |                                 |    |                        |                        | \$ 511,719    |          | 455,451          | 809.4%         |
| Total Virginia                               | \$ | 896,710           | \$       | 2,187,605         | \$ 2,608,1            | 26   \$       | 2,473,857      |              |                            |               |                                 |    |                        |                        |               | \$       | (134,269)        | -5.1%          |
| Local Government                             |    |                   |          |                   |                       |               |                |              |                            |               |                                 |    |                        |                        |               |          |                  |                |
| Operating                                    | Ś  | 4,622,822         | Ś.       | 4,571,138         | \$ 4,634,6            | 22   \$       | 5,762,388      | \$ 1,694,759 | \$ 4,067,629               |               |                                 |    |                        |                        |               | Ś        | 1,127,766        | 24.3%          |
| Capital                                      | \$ | 34,213            | Ś        | 739               | \$ 14,0               |               |                | 2,031,703    | ,,007,023                  |               |                                 |    |                        |                        | \$ 819,449    | 1.       | 805,382          | 5725.3%        |
| Total Local                                  | Ś  | 4,657,034         | \$       |                   | \$ 4,648,6            | _             |                |              |                            |               |                                 |    |                        |                        | ,,            | Ś        | 1,933,149        | 41.6%          |
|  |    |                   | ľ        |                   |                       |               |                |              |                            |               |                                 |    |                        |                        |               | ľ        |                  |                |
| In Lieu of Local (UVA)                       | \$ | -                 | \$       | -                 | \$ -                  | \$            | 33,785         |              | \$ 33,785                  |               |                                 |    |                        |                        |               | \$       | 33,785           |                |
|  |    |                   |          |                   |                       |               |                |              |                            |               |                                 |    |                        |                        |               |          |                  |                |
| Account Transfer (Jaunt Rebate)              | \$ | -                 | \$       | -                 | \$ -                  | \$            |                |              | \$ 29,313                  |               |                                 |    |                        |                        |               | \$       | 29,313           |                |
| Other Revenue                                | \$ | 117,094           | \$       | 78,335            | \$ -                  | \$            | -              |              |                            |               |                                 |    |                        |                        |               |          |                  |                |
| Total Revenue                                | \$ | 13,231,790        | \$ 1     | 11,608,355        | \$ 12,569,5           | 23 \$         | 18,227,413     | \$ 3,389,518 | \$ 8,204,176               | \$ 215,504    | \$ -                            | \$ | 293,344                | \$ -                   | \$ 6,124,870  | \$       | 5,657,890        | 45.0%          |
|  |    |                   |          |                   | FY2023                |               |                |              | D. I.V. O V.               |               | Di                              |    |                        | And don't found        |               | $\vdash$ |                  |                |
| Uses of Financial Resources                  | FY | 2021 Actual       | FY2022   | 2 Actual          | Approved<br>Budget    | 1             | Fotal Budgeted | Admin (011)  | Public Operations<br>(012) | State Studies | Discretionary<br>Programs (035) |    | Agency<br>ations (040) | Accident Fund<br>(041) | Capital (020) |          |                  |                |
| 50 Salaries & Wages                          | \$ | 5,327,321         |          | 4,976,641         | \$ 6,117,8            |               |                | \$ 1,413,292 |                            |               |                                 |    |                        |                        |               | \$       | 355,173          | 5.8%           |
| Fringe Benefits/Staff Development            | \$ | 1,919,971         |          | 1,819,770         | 2,616,4               |               |                | 423,465      |                            |               |                                 |    |                        |                        |               | \$       | (9,687)          | -0.4%          |
| 52 Travel/Business Meals/Meetings/Training   |    | 4,065             |          | 6,404             | 19,3                  |               | •              | 17,486       |                            |               |                                 |    | 3,000                  |                        |               | \$       | 1,186            | 6.1%           |
| 53 Facility/Equipment Maintenance/Utilities  |    | 206,074           |          | 185,790           | 160,3                 |               | •              | 146,860      |                            |               |                                 |    | -                      |                        |               | \$       | 4,089            | 2.6%           |
| 54 Supplies & Materials                      |    | 584,450           |          | 822,521           | 1,687,0               |               |                | 62,526       |                            |               |                                 |    | -                      |                        |               | \$       | (444,764)        | -26.4%         |
| Marketing & Advertising                      |    | 66,019            |          | 110,366           | 110,0                 |               |                | 110,000      |                            |               |                                 |    | -                      |                        |               | \$       | 45.070           | 0.0%           |
| 56 Insurance & Bonding                       |    | 377,132           |          | 370,863           | 388,5                 |               |                | 403,770      |                            | 215 504       |                                 |    | -                      |                        |               | \$       | 15,270           | 3.9%<br>44.0%  |
| 57 Professional Services<br>59 Miscellaneous |    | 897,891           |          | 510,651           | 728,8                 |               |                | 787,013      |                            | 215,504       |                                 |    | 7,094                  |                        |               | \$       | 320,701<br>5,409 | 44.0%<br>20.2% |
| Capital Expenditure                          |    | 27,407<br>955,763 | Ś        | 30,279<br>202,343 | 26,7<br>714,3         |               | •              | 25,108       |                            |               |                                 |    | 7,094                  |                        | 6,124,870     |          | 5,410,514        | 757.4%         |
| Future Transit Development                   |    | 968,640           | \$<br>\$ | 202,343           | /14,5                 | \$   00<br>\$ |                |              |                            |               |                                 |    |                        |                        | 0,124,070     | ۶        | 5,410,514        | 757.470        |
| DRPT Payment                                 | Ś  | 500,040           | Ś        | 103,244           | Ś -                   | ¢             |                |              |                            |               |                                 |    |                        |                        |               |          |                  |                |
| Total Expenditure                            | Ś  | 11,334,733        | Ś        | 9,138,872         | \$ 12,569,5           | 23 \$         | 18,227,413     | \$ 3,389,519 | \$ 8,487,426               | \$ 215,504    | \$ -                            | \$ | 10,094                 | \$ -                   | \$ 6,124,870  | \$       | 5,657,890        | 45.0%          |
| reser experiences                            | 7  | 21,004,700        | ,        | 3,130,072         | y 12,505,5            | 3             | 10,227,413     | Ç 3,303,313  | Ç 0,407,420                | Ç 215,504     | ¥                               | Y  | 10,034                 | Ψ                      | y 0,124,070   | Ť        | 5,057,050        | -5.070         |
| Net Change in Fund Balance                   | \$ | 1,897,057         | Ś        | 2,469,484         | \$                    | (0) \$        | 0              | \$ (0        | ) \$ (283,250)             | ) \$ -        | \$ -                            | Ś  | 283,250                | \$ -                   | \$ -          | Ś        | 0                |                |

# Change Highlights: Revenue and Expenses

|                                   |     |             |     |             | FY2023             |     | FY2                   | 024 | Budget A              | DOI | PTED v DRA | AFT          |
|-----------------------------------|-----|-------------|-----|-------------|--------------------|-----|-----------------------|-----|-----------------------|-----|------------|--------------|
| Sources of Financial Resources    | FY: | 2021 Actual | FY2 | 2022 Actual | Approved<br>Budget | (De | DRAFT<br>cember 2022) | (   | Adopted<br>June 2023) | D   | oifference | % Difference |
| Fee Revenue:                      |     |             |     |             |                    |     |                       |     |                       |     |            |              |
| Farebox Fee                       | \$  | 1,284       | \$  | -           | \$<br>-            | \$  | -                     | \$  | -                     |     |            |              |
| Contract Revenue                  | l . |             |     |             |                    |     |                       |     |                       |     |            |              |
| Operating                         | \$  | 72,256      | \$  | 301,635     | \$<br>589,587      | \$  | 396,476               | \$  | 293,344               | \$  | (103,131)  | -26.0%       |
| Capital                           | \$  | 92,508      | \$  | -           | \$<br>-            | \$  | 103,929               | \$  | -                     | \$  | (103,929)  | -100.0%      |
| Total Contract                    | \$  | 164,764     | \$  | 301,635     | \$<br>589,587      | \$  | 500,405               | \$  | 293,344               | \$  | (207,061)  | -41.4%       |
| Total Fee Revenue                 | \$  | 166,048     | \$  | 301,635     | \$<br>589,587      | \$  | 500,405               | \$  | 293,344               | \$  | (207,061)  | -41.4%       |
| Governmental Revenue:             |     |             |     |             |                    |     |                       |     |                       |     |            |              |
| Federal Grants                    |     |             |     |             |                    |     |                       |     |                       |     |            |              |
| Operating                         | \$  | 6,702,714   | \$  | 4,270,257   | \$<br>4,079,100    | \$  | 3,888,904             | \$  | 4,021,574             | \$  | 132,670    | 3.4%         |
| Capital                           | \$  | 692,190     | \$  | 198,646     | \$<br>644,021      | \$  | 1,265,508             | \$  | 4,793,701             | \$  | 3,528,193  | 278.8%       |
| Total Federal                     | \$  | 7,394,904   | \$  | 4,468,903   | \$<br>4,723,121    | \$  | 5,154,413             | \$  | 8,815,276             | \$  | 3,660,863  | 71.0%        |
| Virginia DRPT                     |     |             |     |             |                    |     |                       |     |                       |     |            |              |
| Operating                         | \$  | 759,858     | \$  | 2,184,647   | \$<br>2,551,858    | \$  | 1,162,190             | \$  | 1,962,138             | \$  | 799,948    | 68.8%        |
| Capital                           | \$  | 136,852     | \$  | 2,958       | \$<br>56,268       | \$  | 417,532               | \$  | 511,719               | \$  | 94,187     | 22.6%        |
| Total Virginia                    | \$  | 896,710     | \$  | 2,187,605   | \$<br>2,608,126    | \$  | 1,579,722             | \$  | 2,473,857             | \$  | 894,135    | 56.6%        |
| Local Government                  |     |             |     |             |                    |     |                       |     |                       |     |            |              |
| Operating                         | \$  | 4,622,822   | \$  | 4,571,138   | \$<br>4,634,622    | \$  | 5,979,613             | \$  | 5,762,388             | \$  | (217,225)  | -3.6%        |
| Capital                           | \$  | 34,213      | \$  | 739         | \$<br>14,067       | \$  | 822,606               | \$  | 819,449               | \$  | (3,157)    | -0.4%        |
| Total Local                       | \$  | 4,657,034   | \$  | 4,571,877   | \$<br>4,648,689    | \$  | 6,802,219             | \$  | 6,581,838             | \$  | (220,382)  | -3.2%        |
| In Lieu of Local (UVA)            | \$  | -           | \$  | -           | \$<br>-            |     |                       | \$  | 33,785                | \$  | 33,785     |              |
| Account Transfer (Jaunt Reserves) | \$  | _           | \$  | -           | \$<br>_            | \$  | _                     | \$  | 29,313                | \$  | 29,313     |              |
| Other Revenue                     | \$  | 117,094     | \$  | 78,335      |                    |     |                       |     |                       |     |            |              |
| Total Revenue                     | \$  | 13,231,790  | \$  | 11,608,355  | \$<br>12,569,523   | \$  | 14,036,759            | \$  | 18,227,413            | \$  | 4,190,654  |              |

|    | Uses of Financial Resources              | FY2021 Actual |            |    |           | A  | FY2023<br>approved<br>Budget | (De | DRAFT<br>ecember 2022) |    |            | Difference      | % Difference |
|----|--|---------------|------------|----|-----------|----|------------------------------|-----|------------------------|----|------------|-----------------|--------------|
| 50 | Salaries & Wages                         | \$            | 5,327,321  | \$ | 4,976,641 | \$ | 6,117,880                    | \$  | 6,055,042              | \$ | 6,473,053  | \$<br>418,011   | 6.9%         |
| 51 | Fringe Benefits/Staff Development        |               | 1,919,971  |    | 1,819,770 |    | 2,616,417                    | \$  | 2,649,620              | \$ | 2,606,730  | \$<br>(42,890)  | -1.6%        |
| 52 | Travel/Business Meals/Meetings/Training  |               | 4,065      |    | 6,404     |    | 19,300                       | \$  | 20,486                 | \$ | 20,486     | \$<br>-         | 0.0%         |
| 53 | Facility/Equipment Maintenance/Utilities |               | 206,074    |    | 185,790   |    | 160,310                      | \$  | 164,399                | \$ | 164,399    | \$<br>-         | 0.0%         |
| 54 | Supplies & Materials                     |               | 584,450    |    | 822,521   |    | 1,687,077                    | \$  | 1,242,313              | \$ | 1,242,313  | \$<br>-         | 0.0%         |
| 55 | Marketing & Advertising                  |               | 66,019     |    | 110,366   |    | 110,000                      | \$  | 110,000                | \$ | 110,000    | \$<br>-         | 0.0%         |
| 56 | Insurance & Bonding                      |               | 377,132    |    | 370,863   |    | 388,500                      | \$  | 403,770                | \$ | 403,770    | \$<br>-         | 0.0%         |
| 57 | Professional Services                    |               | 897,891    |    | 510,651   |    | 728,889                      | \$  | 749,352                | \$ | 1,049,590  | \$<br>300,238   | 40.1%        |
| 59 | Miscellaneous                            |               | 27,407     |    | 30,279    |    | 26,794                       | \$  | 32,202                 | \$ | 32,202     | \$<br>-         | 0.0%         |
| 7* | Capital Expenditure                      |               | 955,763    | \$ | 202,343   |    | 714,356                      | \$  | 2,609,576              | \$ | 6,124,870  | \$<br>3,515,294 | 134.7%       |
|    | Future Transit Development               |               | 968,640    | \$ | -         |    | -                            | \$  | -                      | \$ | -          | \$<br>-         |              |
|    | DRPT Payment                             | \$            | -          | \$ | 103,244   | \$ | -                            | \$  | -                      | \$ | -          | \$<br>-         |              |
|    | Total Expenditure                        | \$            | 11,334,733 | \$ | 9,138,872 | \$ | 12,569,523                   | \$  | 14,036,760             | \$ | 18,227,413 | \$<br>4,190,653 | 29.9%        |
|    |  |               |            |    |           |    |                              |     |                        |    |            |                 |              |
| l  | Net Change in Fund Balance               | \$            | 1,897,057  | \$ | 2,469,484 | \$ | (0)                          | \$  | (1)                    | \$ | 0          | \$<br>1         |              |

## Capital Changes Draft vs Adoption

#### **Draft (Dec 2022)**

|                  |       |           |               |    | Non-    |               |                 |       |                  |
|------------------|-------|-----------|---------------|----|---------|---------------|-----------------|-------|------------------|
|                  |       | Revenue   |               | r  | evenue  |               |                 |       |                  |
| Year             |       | Vehicles  | Parts         | V  | ehicles | Facility      | IT              | Other | Total            |
| FY2024           | \$    | 1,971,200 | \$<br>28,350  | \$ | 30,000  | \$<br>121,000 | \$<br>863,566   |       | \$<br>3,014,116  |
| FY2025           |       | 1,885,312 | 62,843        |    | 85,000  | 122,050       | 1,174,500       |       | 3,329,705        |
| FY2026           |       | 1,903,616 | 65,985        |    | 90,000  | 123,153       | 143,200         |       | 2,325,954        |
| FY2027           |       | 1,979,761 | 69,284        |    | -       | 24,310        | 100,800         |       | 2,174,155        |
| FY2028           |       | 2,058,951 | 70,000        |    | -       | 25,000        | 50,000          |       | 2,203,951        |
| Five Year Total  | \$    | 9,798,840 | \$<br>296,462 | \$ | 205,000 | \$<br>415,513 | \$<br>2,332,066 |       | \$<br>13,047,881 |
| Five Year Annual | Avera | ge        |               |    |         |               |                 |       | \$<br>2,609,576  |

#### Total \$2.6095K Federal \$1.266K State \$417.5K Local \$822.6K

#### **Adoption (June 2023)**

| Capital Awards for FY24 Budget | Total           | Federal         | State         | Local         |
|--------------------------------|-----------------|-----------------|---------------|---------------|
| Vehicles - Revenue             | \$<br>5,548,623 | \$<br>4,296,590 | \$<br>458,820 | \$<br>793,213 |
| Vehicles - Service             | \$<br>55,000    | \$<br>55,000    | \$<br>-       | \$<br>-       |
| Facility                       | \$<br>247,362   | \$<br>247,362   | \$<br>-       | \$<br>-       |
| IT                             | \$<br>166,228   | \$<br>103,008   | \$<br>22,319  | \$<br>40,901  |
| Spare Parts                    | \$<br>191,128   | \$<br>91,741    | \$<br>30,580  | \$<br>68,806  |
| Total                          | \$<br>6,208,340 | \$<br>4,793,701 | \$<br>511,719 | \$<br>902,920 |

#### FY2024 Funding Outlook

- DRPT recommended FY2024 funding levels higher than budgeted
- Using more 5311 due to Buckingham and Greene reductions

| Source          | Budget          | Reco | mmended   | -  | Balance | Comment                                    |
|-----------------|-----------------|------|-----------|----|---------|--|
| Fed 5311 (Ops)  | \$<br>2,695,375 | \$   | 2,764,461 | \$ | 69,086  | Intended for Fluvanna and Nelson expansion |
| State Operating | \$<br>1,162,190 | \$   | 1,854,386 | \$ | 692,196 | Not committed                              |
| Totals          | \$<br>3,857,565 | \$   | 4,618,847 | \$ | 761,282 |  |

## FY2024 DRPT Technical Assistance

| Projects                            | Bud | get     | DRPT |         | Jau | int Share |
|-------------------------------------|-----|---------|------|---------|-----|-----------|
| Microtransit Market Analysis        | \$  | 130,704 | \$   | 65,352  | \$  | 65,352    |
| Battery Electric Veh Implementation | \$  | 84,800  | \$   | 42,400  | \$  | 42,400    |
| Rural Transit Needs                 | \$  | 77,224  | \$   | -       | \$  | 77,224    |
| Technical Assistance Totals         | \$  | 292,728 | \$   | 107,752 | \$  | 184,976   |



### Other Needs

| Initiative  | Amount    | Comment                    |
|---|-----------|----------------------------|
| Texas A&M Implementation                            | \$51,200  | Started FY2023; end FY2024 |
| Board Strategy (includes business scan)             | \$75,160  |                            |
| Technology Development Roadmap                      | \$48,750  | Started FY2023; end FY2024 |
| Market salary adjustments                           | \$397,827 |                            |
| Senior Accountant                                   | \$94,500  | Start September 2023       |
| Comm. Specialist                                    | \$80,000  | Start September 2023       |
| Employee & Cust. Surveys, Benefit Consultant, Other | \$210,000 |                            |
| <b>Total Other Needs</b>                            | \$957,437 |                            |

# Additional Funding Uses & FY2024 Budgeted Funds

| Initiative           | Amount      | Comment   |
|----------------------|-------------|---|
| Technical Assistance | \$184,976   |   |
| Other Needs          | \$957,437   |   |
| Total                | \$1,142,413 |   |
|                      |             |   |
| Already Budgeted     | \$250,000   | For some of the technical assistance and other work |
|                      |             |   |
| Net Funding Needed   | \$892,413   |   |
| Additional Funding   | \$892,413   | Federal, State, ARPA                                |
|                      |             |   |
| Balance              | <b>\$0</b>  |   |

#### Highlights: 5-Year Projection

|  | FY2022 FY2023 Actual Budget Approved |            |         | FY2024        |         | FY2025     |         | FY2026     |         | FY2027     |         | FY2028     |        |            |
|--|--------------------------------------|------------|---------|---------------|---------|------------|---------|------------|---------|------------|---------|------------|--------|------------|
| Item                                     |                                      | Actual     | Ви      | dget Approved |         | Budget     |         | Projected  | I       | Projected  | ı       | Projected  |        | Projected  |
|  |                                      |            |         |               |         |            |         |            |         |            |         |            |        |            |
| Sources of Financial Resources           |                                      |            |         |               |         |            |         |            |         |            |         |            |        |            |
| Fee Revenue:                             |                                      |            |         |               |         |            |         |            |         |            |         |            |        |            |
| Farebox Fee                              | \$                                   | -          | \$      | -             | \$      | -          | \$      | -          | \$      | -          | \$      | -          | \$     | -          |
| Contract Revenue                         | ı                                    |            |         |               |         |            |         |            |         |            |         |            |        |            |
| Operating                                | \$                                   | 301,635    | \$      | 589,587       | \$      | 293,344    | \$      | 305,078    | \$      | 317,281    | \$      | 329,973    | \$     | 343,17     |
| Capital                                  |                                      |            |         |               | \$      | -          | \$      | -          | \$      | -          | \$      |            | \$     |            |
| Total Contract                           | \$                                   | 301,635    | \$      | 589,587       | \$      | 293,344    | \$      | 305,078    | \$      | 317,281    | \$      | 329,973    | \$     | 343,17     |
| Total Fee Revenue                        | \$ 301,635 \$ 589,587                |            | 589,587 | \$            | 293,344 | \$         | 305,078 | \$         | 317,281 | \$         | 329,973 | \$         | 343,17 |            |
| Governmental Revenue:                    |                                      |            |         |               |         |            |         |            |         |            |         |            |        |            |
| Federal Grants                           |                                      |            |         |               |         |            |         |            |         |            |         |            |        |            |
| Operating                                | \$                                   | 4,270,257  | \$      | 4,079,100     | \$      | 4,021,574  | \$      | 3,799,182  | \$      | 3,922,310  | \$      | 4,050,074  | \$     | 4,182,65   |
| Capital                                  | \$                                   | 198,646    | \$      | 644,021       | \$      | 4,021,574  | \$      | 1,563,164  | \$      | 1,869,400  | \$      | 1,888,094  | \$     | 1,906,97   |
| Total Federal                            | \$                                   | 4,468,903  | \$      | 4,723,121     | \$      | 8,815,275  | \$      | 5,362,346  | \$      | 5,791,710  | \$      | 5,938,168  | \$     | 6,089,63   |
| Total redetal                            | *                                    | 4,400,505  | Ş       | 4,723,121     | Þ       | 0,013,273  | Ş       | 3,302,340  | Þ       | 3,731,710  | Þ       | 3,330,100  | Þ      | 0,009,03   |
| Virginia DRPT                            |                                      |            |         |               |         |            |         |            |         |            |         |            |        |            |
| Operating                                | \$                                   | 2,184,647  | \$      | 2,551,858     | \$      | 1,962,138  | \$      | 1,854,386  | \$      | 1,891,474  | \$      | 1,929,303  | \$     | 1,967,88   |
| Capital                                  | \$                                   | 2,958      | \$      | 56,268        | \$      | 511,719    | \$      | 421,708    | \$      | 425,925    | \$      | 430,184    | \$     | 434,48     |
| Total Virginia                           | \$                                   | 2,187,605  | \$      | 2,608,126     | \$      | 2,473,857  | \$      | 2,276,094  | \$      | 2,317,398  | \$      | 2,359,487  | \$     | 2,402,37   |
| Local Government                         |                                      |            |         |               |         |            |         |            |         |            |         |            |        |            |
| Operating                                | \$                                   | 4,571,138  | \$      | 4,634,622     | \$      | 5,762,388  | \$      | 5,992,884  | \$      | 6,232,599  | \$      | 6,481,903  | \$     | 6,741,17   |
| Capital                                  | \$                                   | 739        | \$      | 14,067        | \$      | 819,449    | \$      | 830,832    | \$      | 839,140    | \$      | 847,532    | \$     | 856,00     |
| Total Local                              | \$                                   | 4,571,877  | \$      | 4,648,689     | \$      | 6,581,838  | \$      | 6,823,716  | \$      | 7,071,740  | \$      | 7,329,435  | \$     | 7,597,18   |
|  |                                      |            |         |               |         |            |         |            |         |            |         |            |        |            |
| In Lieu of Local (UVA)                   | \$                                   | -          | \$      | -             | \$      | 33,785     | \$      | -          | \$      | -          | \$      | -          | \$     | -          |
| Account Transfer (Jaunt Rebate)          | \$                                   | -          | \$      |               | \$      | 29,313     | \$      |            | \$      | -          | \$      | -          | \$     |            |
| Other Revenue                            | \$                                   | 78,335     | \$      | -             | \$      | -          | \$      | -          | \$      | -          | \$      | -          | \$     | -          |
| T  |                                      |            | _       | 10.550.500    | _       |            | _       |            | _       | 45 400 400 | _       |            | _      |            |
| Total Revenue                            | \$                                   | 11,608,355 | \$      | 12,569,523    | \$      | 18,227,413 | \$      | 14,767,233 | \$      | 15,498,129 | \$      | 15,957,063 | \$     | 16,432,36  |
| Uses of Financial Resources              |                                      |            |         |               |         |            |         |            |         |            |         |            |        |            |
| Salaries & Wages                         | \$                                   | 4,976,641  | s       | 6,117,880     | s       | 6,473,053  | s       | 6,731,975  | Ś       | 7,001,254  | Ś       | 7,281,304  | \$     | 7,572,55   |
| Fringe Benefits/Staff Development        | \$                                   | 1,819,770  | \$      | 2,616,417     | \$      | 2,606,730  | \$      | 2,710,999  | \$      | 2,819,439  | \$      | 2,932,216  | \$     | 3,049,50   |
| Travel/Business Meals/Meetings/Training  | \$                                   | 6,404      | \$      | 19,300        | \$      | 20,486     | \$      | 21,305     | \$      | 22,157     | \$      | 23,043     | \$     | 23,96      |
| Facility/Equipment Maintenance/Utilities | \$                                   | 185,790    | \$      | 160,310       | \$      | 164,399    | \$      | 170,975    | \$      | 177,814    | \$      | 184,927    | \$     | 192,32     |
| Supplies & Materials                     | \$                                   | 822,521    | \$      | 1,687,077     | \$      | 1,242,313  | \$      | 1,329,275  | \$      | 1,382,446  | \$      | 1,437,744  | \$     | 1,495,25   |
| Marketing & Advertising                  | \$                                   | 110,366    | \$      | 110,000       | \$      | 110,000    | \$      | 114,400    | \$      | 118,976    | \$      | 123,735    | \$     | 128,68     |
| Insurance & Bonding                      | \$                                   | 370,863    | \$      | 388,500       | \$      | 403,770    | \$      | 419,921    | \$      | 436,717    | \$      | 454,186    | \$     | 472,35     |
| Professional Services                    | \$                                   | 510,651    | \$      | 728,889       | \$      | 1,049,590  | \$      | 1,091,574  | \$      | 1,135,237  | \$      | 1,180,646  | \$     | 1,227,87   |
| Miscellaneous                            | \$                                   | 30,279     | \$      | 26,794        | \$      | 32,202     | \$      | 33,490     | \$      | 34,830     | \$      | 36,223     | \$     | 37,67      |
| Capital Expenditure                      | \$                                   | 202,343    | \$      | 714,356       | \$      | 6,124,870  | \$      | 2,530,703  | \$      | 2,843,860  | \$      | 3,165,810  | \$     | 3,197,46   |
| Future Transit Development               | \$                                   | -          | \$      | -             | \$      |            | \$      |            | \$      | -          | \$      | -          | \$     | -          |
| DRPT Payment                             | \$                                   | 103,244    | \$      | -             | \$      | -          | \$      |            |         |            | \$      | -          | \$     | -          |
| Total Expenditure                        | \$                                   | 9,138,872  | \$      | 12,569,523    | \$      | 18,227,413 | \$      | 15,154,617 | \$      | 15,972,731 | \$      | 16,819,835 | \$     | 17,397,654 |
| Net Character Freed Balance              | 1                                    | 2 450 455  | _       | 7-1           | _       | (4)        | _       | (207.27.1  | _       | (474 555)  | _       | (050 777)  | _      | (05F       |
| Net Change in Fund Balance               | \$                                   | 2,469,484  | \$      | (0)           | (0) \$  |            | \$      | (387,384)  | \$      | (474,602)  | \$      | (862,772)  | \$     | (965,28    |

|    |   | Inflation    |  |
|----|---|--------------|--|
|    |   | FY25 to FY28 | Comment  |
|    |   |              |  |
|    |   |              |  |
|    |   |              |  |
|    |   |              |  |
|    |   |              |  |
| 1  |   | 4.0%<br>4.0% | FY26 to FY28 assumption                              |
| 1  |   | 4.0%         |  |
| •  |   |              |  |
| 1  |   |              |  |
|    |   |              |  |
|    |   |              |  |
|    |   |              |  |
|    |   | 4.001        | Heban anhumural inflations                           |
| 8  |   | 1.0%<br>1.0% | Urban only; rural inflationary<br>ARPA FY25 and FY26 |
| 3  |   | 1.076        | subject to CAT approval                              |
|    |   |              | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,              |
|    |   |              |  |
| 9  |   | 2.0%         |  |
| 6  |   | 1.0%         |  |
| 5  |   |              |  |
|    |   |              |  |
| 9  |   | 4.0%         |  |
| 7  |   | 1.0%         |  |
| 6  | 1 |              |  |
|    |   |              |  |
|    |   |              |  |
|    |   |              |  |
|    |   |              |  |
|    |   |              |  |
| 6  |   |              |  |
|    |   |              |  |
|    |   |              |  |
| 6  |   | 4.0%         |  |
| 15 |   | 4.0%         |  |
| 5  |   | 4.0%         |  |
| 4  |   | 4.0%         |  |
| 4  |   | 4.0%<br>4.0% |  |
| 4  |   | 4.0%         |  |
| 2  |   | 4.0%         |  |
| 2  |   | 4.0%         |  |
| 8  |   | 0.0%         | Based on current plan subject                        |
|    |   |              | to revision.   |
|    |   |              | FY2022 one-time payment                              |
| 4  |   |              |  |
| 9) |   |              |  |
| -1 | 1 |              |  |

### **Highlights:**Jurisdictional Detail

|  |          |                   |             |              |          |          |    |               |             | FY2             | 202 | 4           |             |            |             |             |             |          |          |                     |
|--|----------|-------------------|-------------|--------------|----------|----------|----|---------------|-------------|-----------------|-----|-------------|-------------|------------|-------------|-------------|-------------|----------|----------|---------------------|
|  |          | lbemarle          |             | City of      |          | ckingham |    | Fluvanna      | Gre         | ene County      | Lo  | uisa County | Nel         | son County |             | Subtotal    |             |          |          |                     |
| Item   |          | County            | Cha         | rlottesville |          | County   |    | County        |             | ,               |     | ,           |             | ,          | Ju          | risdictions | -           | Agencies | Gr       | rand Total          |
| OPERATING BUDGET                             |          |                   |             |              |          |          |    |               |             |                 |     |             |             |            |             |             |             |          |          |                     |
| Sources of Financial Resources               |          |                   |             |              |          |          |    |               |             |                 |     |             |             |            |             |             |             |          |          |                     |
| Sources of Financial Resources               |          |                   |             |              |          |          |    |               |             |                 |     |             |             |            |             |             |             |          |          |                     |
| Fee Revenue:                                 |          |                   |             |              |          |          |    |               |             |                 |     |             |             |            |             |             |             |          |          |                     |
| Farebox Fee                                  | \$       | -                 | \$          | -            | \$       | -        | \$ | -             | \$          | -               | \$  | -           | \$          | -          | \$          | -           | \$          | -        | \$       | -                   |
| Contract Revenue                             |          |                   |             |              |          |          |    |               |             |                 |     |             |             |            |             |             | \$          | 293,344  | ė        | 293,344             |
| Operating<br>Capital                         |          |                   |             |              |          |          |    |               |             |                 |     |             |             |            |             |             | Ş           |          | ş<br>S   | 293,344             |
| Total Contract Revenue                       |          |                   |             |              |          |          |    |               |             |                 |     |             |             |            |             |             | \$          | 293,344  | Ψ        | 293,344             |
| Total Fee Revenue                            |          |                   |             |              |          |          |    |               |             |                 |     |             |             |            |             |             | \$          | 293,344  | \$       | 293,344             |
| Governmental Revenue:                        |          |                   |             |              |          |          |    |               |             |                 |     |             |             |            |             |             |             |          |          |                     |
| Federal Grants                               |          |                   |             |              |          |          |    |               |             |                 |     |             |             |            |             |             |             |          |          |                     |
| Operating                                    | \$       | 1,553,785         | \$          | 657,137      | \$       | 144,487  | \$ | 116,270       | \$          | 547,061         | \$  | 862,407     | \$          | 140,426    | \$          | 4,021,574   | \$          | -        | \$       | 4,021,574           |
| Capital                                      |          | 2,016,334         |             | 850,524      |          | 177,051  |    | 153,497       |             | 337,651         |     | 1,076,902   |             | 181,743    |             | 4,793,701   |             | -        | \$       | 4,793,701           |
| Total Federal                                | \$       | 3,570,119         | \$          | 1,507,661    | \$       | 321,538  | \$ | 269,768       | \$          | 884,712         | \$  | 1,939,309   | \$          | 322,168    | \$          | 8,815,275   | \$          | -        | \$       | 8,815,275           |
|  |          |                   |             |              |          |          |    |               |             |                 |     |             |             |            |             |             |             |          |          |                     |
| Virginia DRPT  Operating                     | \$       | 897,118           | \$          | 455,651      | ċ        | 48,415   | ċ  | 38,960        | \$          | 185,966         | \$  | 288,975     | \$          | 47,054     | \$          | 1,962,138   | \$          | _        | \$       | 1,962,138           |
| Capital                                      | \$       | 215,240           | \$          |              | \$       |          | \$ | 16,386        | \$          | 36,044          | \$  |             | \$          | 19,401     | \$          |             | \$          |          | ş<br>S   | 511,719             |
| Total DRPT                                   | \$       | 1,112,358         |             | 546,443      | _        | 67,315   |    | 55,345        |             | 222,009         | _   | 403,933     |             |            | _           | 2,473,857   |             |          | \$       | 2,473,857           |
| Local Government                             |          |                   |             |              |          |          |    |               |             |                 |     |             |             |            |             |             |             |          |          |                     |
| Operating                                    | \$       | 2,903,749         | \$          | 1,606,867    | \$       | 100,006  | \$ | 83,861        | \$          | 415,623         | \$  | 615,240     | \$          | 100,139    | \$          | 5,825,486   | \$          |          | \$       | 5,825,486           |
| Capital                                      | \$       | 414,195           | \$          | 366,365      | \$       | 3,589    | \$ | 3,208         | \$          | 6,578           | \$  | 21,830      | \$          | 3,684      | \$          | 819,449     | \$          |          | \$       | 819,449             |
| Total Local                                  | \$       | 3,317,944         | \$          | 1,973,232    | \$       | 103,595  | \$ | 87,069        | \$          | 422,201         | \$  | 637,070     | \$          | 103,823    | \$          | 6,644,935   | \$          | -        | \$       | 6,644,935           |
| In Lieu of Local                             | \$       | -                 | \$          | -            | \$       | -        | \$ | -             | \$          | -               | \$  | -           | \$          | -          | \$          | -           | \$          | -        | \$       | -                   |
| Account Transfer:                            |          |                   |             |              |          |          |    |               |             |                 |     |             |             |            |             |             |             |          |          |                     |
| Other Revenue                                |          |                   |             |              |          |          |    |               |             |                 |     |             |             |            |             |             |             |          |          |                     |
| Total Operating Revenue                      | \$       | 5,354,652         | Ś           | 2,719,655    | \$       | 292,908  | Ś  | 239,092       | Ś           | 1,148,650       | Ś   | 1,766,623   | Ś           | 287,619    | Ś           | 11,809,198  | Ś           | 293,344  | \$       | 12,102,542          |
| Total Capital Revenue                        | \$       | 2,645,769         | \$          | 1,307,681    |          | 199,540  |    | 173,091       |             | 380,273         | \$  | 1,213,690   |             | 204,827    | \$          | 6,124,870   |             |          | \$       | 6,124,870           |
| Tatala                                       |          | 0.000.404         |             | 4.007.005    | ^        | ***      | _  | 442.402       |             | 4 520 022       | _   | 2 000 242   |             | 400 445    |             | 47.024.050  | ^           | 202.244  | _        | 40.007.440          |
| Total Revenue                                | \$       | 8,000,421         | <b>&gt;</b> | 4,027,336    | <b>,</b> | 492,448  | >  | 412,182       | <b>&gt;</b> | 1,528,922       | •   | 2,980,312   | <b>&gt;</b> | 492,446    | <b>&gt;</b> | 17,934,068  | <b>&gt;</b> | 293,344  | <u> </u> | 18,227,412          |
| Uses of Financial Resources                  |          |                   |             |              |          |          |    |               |             |                 |     |             |             |            |             |             |             |          |          |                     |
| io Salaries & Wages                          | Ś        | 2,863,939         | \$          | 1,454,609    | \$       | 156,662  | \$ | 127,878       | \$          | 614,356         | \$  | 944,879     | \$          | 153,833    | \$          | 6,316,157   | Ś           | 156,895  | Ś        | 6,473,053           |
| 1 Fringe Benefits/Staff Development          | \$       | 1,153,322         | \$          |              | \$       |          | \$ | 51,497        | \$          | 247,404         | \$  |             | \$          | 61,949     | \$          |             | \$          |          | \$       | 2,606,729           |
| 2 Travel/Business Meals/Meetings/Training    | \$       | 9,064             | \$          | 4,603        | \$       | 496      | \$ | 405           | \$          | 1,944           | \$  | 2,990       | \$          | 487        | \$          | 19,989      | \$          | 497      | \$       | 20,486              |
| 3 Facility/Equipment Maintenance/Utilities   | \$       | 72,737            | \$          |              | \$       | 3,979    | \$ | 3,248         | \$          | 15,603          | \$  | 23,998      | \$          | 3,907      | \$          |             | \$          |          | \$       | 164,399             |
| i4 Supplies & Materials                      | \$       | 549,649           | \$          |              | \$       |          | \$ | 24,543        | \$          | 117,908         | \$  |             | \$          |            | \$          |             | \$          |          | \$       | 1,242,313           |
| 55 Marketing & Advertising                   | \$       | 48,668            | \$          |              | \$       | 2,662    |    | 2,173         | \$          | 10,440          |     |             | \$          | 2,614      |             |             | \$          | 2,666    |          | 110,000             |
| 6 Insurance & Bonding                        | \$<br>\$ | 178,644           | \$          |              | \$       |          | \$ | 7,977         | \$          | 38,322          |     |             | \$          |            |             |             | \$<br>\$    |          | \$       | 403,770             |
| i7 Professional Services<br>i9 Miscellaneous | \$       | 464,381<br>14,248 | \$          |              | \$<br>\$ |          | \$ | 20,735<br>636 | \$<br>\$    | 99,616<br>3,056 | \$  |             | \$          |            | \$          |             | \$          |          | \$<br>\$ | 1,049,590<br>32,202 |
| Capital Expenditures                         | \$       | 2,645,769         | \$          |              | \$       |          | \$ | 173,091       | \$          | 380,273         | \$  |             | \$          | 204,827    | \$          |             | \$          |          | \$       | 6,124,870           |
|  |          |                   |             |              |          |          |    |               |             |                 |     |             |             |            |             |             |             |          |          |                     |
| Total Expenditure                            | \$       | 8,000,421         | \$          | 4,027,336    | \$       | 492,449  | \$ | 412,183       | \$          | 1,528,923       | \$  | 2,980,312   | \$          | 492,446    | \$          | 17,934,068  | \$          | 293,344  | \$       | 18,227,413          |
| Net Change in Fund Balance                   | \$       | (0)               | \$          | (0)          | \$       | (0)      | \$ | (0)           | \$          | (0)             | \$  | 0           | \$          | 0          | \$          | (1)         | \$          | -        | \$       | (1)                 |
| Budgeted Service Hours                       |          | 47,086            |             | 25,049       |          | 2,096    |    | 1,614         |             | 10,285          |     | 12,377      |             | 1,974      |             | 100,480     |             | 3,484    |          | 103,964             |
| <u> </u>                                     |          | .,,000            |             |              |          | _,050    |    | 2,024         |             | _0,200          |     | ,           |             | 2,5.4      |             |             |             | -,       |          |                     |

## Jurisdiction Service and Cost Proportions

| Jurisdiction            | Local           | Local    | Local      | Local    | Local    | Local      |
|-------------------------|-----------------|----------|------------|----------|----------|------------|
|                         | Ops Cost        | Serv Hrs | Serv Miles | Ops Cost | Serv Hrs | Serv Miles |
|                         |                 |          |            |          |          |            |
| Albemarle County        | \$<br>2,903,749 | 47,086   | 709,727    | 49.8%    | 46.9%    | 42.1%      |
| City of Charlottesville | \$<br>1,606,867 | 25,049   | 299,375    | 27.6%    | 24.9%    | 17.7%      |
| Buckingham County       | \$<br>100,006   | 2,096    | 62,320     | 1.7%     | 2.1%     | 3.7%       |
| Fluvanna County         | \$<br>83,861    | 1,614    | 54,029     | 1.4%     | 1.6%     | 3.2%       |
| Greene County           | \$<br>415,623   | 10,285   | 118,849    | 7.1%     | 10.2%    | 7.0%       |
| Louisa County           | \$<br>615,240   | 12,377   | 379,058    | 10.6%    | 12.3%    | 22.5%      |
| Nelson County           | \$<br>100,139   | 1,974    | 63,971     | 1.7%     | 2.0%     | 3.8%       |
| Grand Totals            | \$<br>5,825,486 | 100,480  | 1,687,331  | 100.0%   | 100.0%   | 100.0%     |

Urban proportional costs higher than service levels due to insufficient federal urban funding.



